



# Sensible Auto Finance

## GPS Dealer Installation Guidelines

- A GPS with a starter interrupter is required for all deals financed through Sensible.
- The GPS and starter interrupter should be installed as per the installation instructions provided at <http://install.passtimeusa.com>.
- The GPS should NEVER be installed on the battery itself.
- A positive ping on the GPS is required for Funding.

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The cost of the GPS is ultimately the responsibility of Sensible. For new loans or leases Dealer can choose how to procure the GPS.

**OPTION # 1: Online Ordering.** Dealer orders Sensible GPS units through Sensible's online portal (<http://www.sensibleauto.com/gpsorder>). Upon funding, Sensible reimburses you \$110 for the unit and pays you \$50 for the installation plus \$40 as an extra incentive to choose this option, for a total of \$200 per GPS.

**OPTION # 2: Reimbursement for other Units.** Dealers can order their own GPS units however they want (although Sensible strongly prefers the PassTime GPS units). Upon funding, Sensible will reimburse Dealers \$200 for choosing this option.

**OPTION # 3: SureTrac to Install GPS Units on Dealer's Behalf.** When a Dealer wants SureTrac to install the GPS on its behalf, Dealers should contact Sensible's Funding Department at (860) 943-1935. The installation should take place in less than 24 hours, but may take up to 72 hours from contact. Sensible is invoiced by SureTrac directly.

**LEGACY OPTION: Sensible sends GPS Units to Dealers.** This option is only available for select, legacy dealers. Sensible can send Dealer GPS units upon request, and then Sensible pays Dealer \$50 for the installation upon funding. To order units, please call the Funding Department at (860) 943-1935.

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**IF YOU HAVE ANY QUESTIONS REGARDING THE SENSIBLE GPS REQUIREMENTS, PLEASE CALL THE FUNDING DEPARTMENT AT (860) 943-1935.**