



Sensible Auto Finance

GPS Dealer Installation Guidelines

- A GPS with a starter interrupter is required for all deals financed through Sensible.
- The GPS and starter interrupter should be installed as per the installation instructions provided at <http://install.passtimeusa.com>.
- The GPS should NEVER be installed on the battery itself.
- A positive ping on the GPS is required for Funding.

The cost of the GPS is ultimately the responsibility of Sensible. For new loans or leases Dealer can choose how to procure the GPS.

OPTION # 1: Online Ordering. Dealer orders Sensible GPS units through Sensible's online portal (<http://www.sensibleauto.com/gpsorder>). Upon funding, Sensible reimburses you \$110 for the unit and pays you \$50 for the installation plus \$40 as an extra incentive to choose this option, for a total of \$200 per GPS.

OPTION # 2: Reimbursement for other Units. Dealers can order their own GPS units however they want (although Sensible strongly prefers the PassTime GPS units). Upon funding, Sensible will reimburse Dealers \$200 for choosing this option.

OPTION # 3: SureTrac to Install GPS Units on Dealer's Behalf. When a Dealer wants SureTrac to install the GPS on its behalf, Dealers should contact Sensible's Deal Processing at (860) 395-6684 x 3. The installation should take place in less than 24 hours, but may take up to 72 hours from contact. Sensible is invoiced by SureTrac directly.

LEGACY OPTION: Sensible sends GPS Units to Dealers. This option is only available for select, legacy dealers. Sensible can send Dealer GPS units upon request, and then Sensible pays Dealer \$50 for the installation upon funding. To order units, please call Joe at (860) 391-8024.

IF YOU HAVE ANY QUESTIONS REGARDING THE SENSIBLE GPS REQUIREMENTS, PLEASE CALL JOE AT (860) 391-8024.